

# **INVITATION FOR BIDS**

**No. 01-2013**

**Mississippi**

*Preapproved List of Vendors for  
Laundry and Linen Services*



**Personal Service Contract Review Board**  
*Mississippi State Personnel Board*  
**210 East Capitol Street, Suite 800**  
**Jackson, Mississippi 39201**

**Contact: *Teselyn Funches***  
**[teselyn.funches@mspb.ms.gov](mailto:teselyn.funches@mspb.ms.gov)**

**Date: *March 5, 2013***

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## GENERAL INSTRUCTIONS

### Section 1 – Authority

Miss. Code Ann. § 25-9-120 established the Personal Service Contract Review Board (PSCRB) in 1997. Pursuant to this statute, the PSCRB “may establish a preapproved list of providers of various personal and professional services for set prices with which state agencies may contract without bidding or prior approval from the board.”

### Section 2 – Purpose

The PSCRB is seeking to establish a Preapproved List of Vendors for Laundry and Linen Services for use by state agencies under the purview of the PSCRB (hereafter “agencies”). The PSCRB is inviting bids from qualified laundry and linen companies for placement on the list. After the list is established, agencies may select and contract with vendors from the list, avoiding the need for procurement. Contracts over \$100,000 must still be approved by the PSCRB.

### Section 3 – Timeline

Invitation for Bid (IFB) Issue Date:	<b>March 5, 2013</b>
Questions to PSCRB Deadline:	<b>March 19, 2013, 5:00 PM CST</b>
Written Answers to Questions Posted:	<b>March 22, 2013, 5:00 PM CST</b>
Bid Package Submission Deadline:	<b>April 4, 2013, 1:00 PM CST</b>
Bid Opening:	<b>April 4, 2013, 1:15 PM CST</b>

### Section 4 – PSCRB Contact and Questions/Requests for Clarification

**4.1** All questions and requests for clarification must be directed by **email** to:

**Teselyn Funches, Director**  
**Personal Service Contract Review Board**  
Email: [teselyn.funches@mspb.ms.gov](mailto:teselyn.funches@mspb.ms.gov)

**4.2** Questions and requests for clarification must be submitted via email by the deadline reflected in Section 3.

**4.3** All questions and answers will be published on the Mississippi State Personnel Board website (<http://www.mspb.ms.gov>) in a manner that all bidders will be able to view by the date and time reflected in Section 3.

**4.4** The PSCRB will not be bound by any verbal or written information that is not contained within this IFB unless formally noticed and issued by the contact person.

## **Section 5 - Scope of Services**

- 5.1** The Contractor shall furnish all labor, materials, supplies, equipment, and supervision necessary for the completion of all laundry and linen services specified. The Contractor shall furnish an initial inventory of new, clean and sanitized items equal to the amounts required by the Agency for the initial delivery. Subsequent deliveries shall be based on actual usage or as determined by the Agency. Professional laundry and linen services include, but are not limited to, sorting, washing, sanitizing, tumbling (drying), starching, ironing (pressing), folding, mending, marking, bundling, and delivery.
- 5.2** The Contractor shall furnish all equipment necessary to perform these services. If carts are necessary, the cart casters shall be the non-marking type. The equipment and materials provided by the Contractor (laundry carts, soiled linen bags, linens, etc.) shall remain the property of the Contractor. The Agency will take reasonable precautions that the Contractor's equipment is maintained and utilized in a safe manner and shall report any breakage or damage to the Contractor's representative immediately. The Agency shall be responsible for replacement cost on equipment on a prorated basis as determined by age and initial purchase cost when said damage or loss occurs while items are in Agency's custody. Documentation of initial purchase cost shall be provided to the Agency upon request. The Contractor shall bear the burden of proof that such loss or damage did occur while said items were in the Agency's custody. Any requests for claimed additional loss by the Contractor shall be required to include proof to the satisfaction of the Agency that the loss did occur. By submitting a bid, the Contractor acknowledges that the decision of the Agency shall be final in these instances. All linen claimed to have been lost, stolen, or maliciously damaged will be billed separately and include all supporting documentation as required by the Agency. Any requests for claimed additional loss by the Contractor shall require proof to the satisfaction of the Agency that the loss did occur. Routine replacement cost of linen shall be included in the individual bid price of each item and based upon industry standard rates. Replacements will be automatic in cases of normal wear and tear at no additional cost to the Agency.
- 5.3** The Contractor is responsible for damages to linen other than normal wear and tear. The Contractor will replace, at the Contractor's own cost, state owned articles that are damaged, lost or destroyed while in the Contractor's possession. Items that are beyond cleaning will be separated out and after securing permission from the appropriate agency representative disposed of by the Contractor. The Contractor shall provide a complete itemized list(s) to the agency representative of all items disposed.
- 5.4** Services may be provided at a large range of facilities. Each agency may have more than one location and in different regions of the state. Most agencies operate on a Monday – Friday, 8:00 AM to 5:00 PM schedule. Some agencies may require ad hoc pickup and delivery.
- 5.5** Agencies may have additional minimum requirements, including specific certifications, licenses, designations, and/or trainings pertinent to agency operations. Examples include, but are not limited to, the following: valid Mississippi driver's license; successful drug test passage; completion of specialized training (i.e. Healthcare Laundry Accreditation Council (HLAC) accredited, Joint Commission on Accreditation of Healthcare Organizations

(JCAHO) Medical Laundry accredited, Occupational Safety and Health Administration (OSHA) Medical Laundry accredited, etc.). If required, the Contractor must provide copies to the Agency. All certifications and licenses should be current and maintained in accordance with the contract.

- 5.6** The preapproved list will be region-specific. The services may be provided in eight different regions of the state, including: (1) North Delta; (2) North East; (3) South Delta; (4) East Central; (5) Central; (6) Pine Belt; (7) South West; and, (8) Coastal. There will be a separate preapproved list for each of these regions. (See **Attachment A** for a map showing the regions and a listing of counties in each region). Bidders may bid to provide services in one or more regions, or they may bid on all regions. To bid on a region, bidders must complete the Bid Package and certify that they can provide services for the entire region. For each region, the lowest qualified bidders will be added to the preapproved list. (See **6.1** below.) **Being placed on the preapproved list does not guarantee contracts will be issued.**
- 5.7** Detailed scope and specific requirements of the work required will be provided by the Agency when a vendor on the preapproved list is selected for consideration with respect to a specific project or need.

## **Section 6 – Basis for Award**

- 6.1** The PSCRB intends to make awards to the three (3) responsive and responsible bidders per region which provide the lowest costs. To determine which bids are lowest, the prices by a bidder for a particular region will be averaged. After averaging, the three lowest, averaged bids will be placed on the list for that region. The three winning bidders' bids will be ranked according to the lowest, second lowest, and third lowest price. (See **Attachment B** for an example of how bids will be averaged, winning bidders chosen for a region, and winning bidders ranked. This is for illustrative purposes only.)
- 6.2** Agencies are encouraged, but not required, to contact the lowest preapproved vendor for the laundry and linen service or services needed. If that vendor is unable to supply the service, the Agency may contact the next lowest vendor. If that vendor cannot supply the service, the Agency may contact the third lowest vendor.
- 6.3 Bidders bidding on more than one region may bid different rates in different regions for similar services.**

## **Section 7 – Contract Deliverables**

- 7.1** Upon execution of a contract with an agency, vendors on the preapproved list shall, with respect to all laundry and linen services provided to an agency:
- 7.1.1** Provide adequate, constant, and clean supply of linens that meet the agencies specifications and that are in good repair and meeting acceptable health standards. The clean linens should be free of lint, objectionable odors, mildew, grease, paint, or other significant stains. The linens should be in good usable condition and not worn thin or torn without markings of any kind. The Contractor agrees to take

measures to prevent the delivery of such unusable or unacceptable items. However, when erroneously delivered, the Contractor agrees to issue a credit for such items that are stained or unusable in the agency's opinion.

**7.1.2** Process 100% of the laundry, linen, and clothing picked up in accordance with customary and reasonable industry standards within two business days unless otherwise noted and/or mutually agreed upon.

**7.1.2.1** The Contractor will be solely responsible for determining the means and methods for performing the laundry services. However, the Contractor will perform these services in accordance with customary and reasonable industry standards, such as, but not limited to JCAHO, OSHA, etc.

**7.1.2.2** The Contractor shall launder all agency linens separately from other clients' laundry.

**7.1.2.3** The Contractor shall wash separately all cleaning rags from other terry cloth items.

**7.1.2.4** Soiled laundry, linen, and clothing received by the Contractor with red tags denote contaminated laundry, linen, and clothing. All contaminated laundry, linen, and clothing shall be processed separate from regular laundry, linen, and clothing.

**7.1.2.5** White fabric should be bright white, pleasing to the eye and free of yellow or gray tints or other unsightly appearance.

**7.1.2.6** Items which fail to meet agency standards shall be re-washed, dried, finished in accordance with acceptable commercial and/or health standards or better at no additional cost to the Agency.

**7.1.2.7** Clean linen items shall be bundled according to agency specifications. Bundles shall be securely wrapped and sealed in poly-wrap to eliminate dirt and dust filtration. Bundles shall be of a size easily lifted and transported.

**7.1.3** Provide delivery and pickup services as needed and/or scheduled by the Agency.

**7.1.3.1** The Contractor and Agency shall develop a schedule of service. Failure to maintain the schedule without concurrence of the Agency shall be considered a service deficiency. Failure to deliver is considered in default. Delivery and pickup days and times may be changed to meet Agency needs when mutually agreed to by both parties.

**7.1.3.2** The Contractor shall ensure all delivery/pickup services are conducted during the hours specified by the contracting agency, usually 8:00 a.m. – 5:00 p.m. No work shall be conducted outside of these hours without the express written approval of the Agency, documented by the appropriate

agency representative. Pickup of soiled linen may be a minimum of two times weekly and preferably more often but in accordance with agency requirements. Agency staff will collect soiled linen and will have it at the pickup point. The Contractor shall be responsible for movement of soiled linen from the pickup point to the vehicle. The Contractor shall also be responsible for the movement of clean linen from the delivery vehicle to the designated delivery point.

**7.1.3.3** Orders for clean linen shall be submitted to the Contractor a minimum of two business days before scheduled delivery.

**7.1.3.4** Any delivery/pickup that takes place outside of the scheduled time will result in the Contractor being charged \$50.00 per hour for every hour outside of the scheduled times up to \$500.00.

**7.1.3.5** Receipt of clean linen deliveries shall require written acknowledgement of an agency representative.

**7.1.3.6** In the event of an incomplete linen delivery, the Contractor shall have those shortages delivered before 10:00 a.m. on the next business day, if required by the Agency.

**7.1.3.7** If a regular or shortage delivery is needed on a holiday observed by the Contractor, the delivery shall be made prior to or on the holiday, if required by the Agency.

**7.1.3.8** Emergency unscheduled requirements for linen shall be delivered by the Contractor within twenty-four (24) hours of notification by the Agency.

**7.1.3.9** Soiled linen shall be bagged and placed in a laundry cart when available. Linen carts that contained soiled linen shall be cleaned by the Contractor with a disinfecting agent prior to being used for clean linen.

**7.1.4** Agree to use no linens or other items covered under this agreement which are stamped with a name, logo, and print of another customer, and/or stained, torn or of a generally worn and abused appearance.

**7.1.5** Reimburse the Agency or credit the refunded amount to the agency's account when the Agency must refund fees due to inferior or nonconforming linens.

**7.1.6** Maintain inventory levels. The Agency reserves the right to make adjustments to the inventory levels as the need occurs. At each delivery, the Contractor shall count existing clean linen and deliver the quantity meeting the inventory level. The delivery person shall present items to the agency's representative for acceptance and signature. The Contractor shall invoice the Agency at the time of delivery for the actual pieces of clean linen delivered to the Agency. Known shortages, if any, shall be credited on the invoice at the time of delivery. Since it is not always practical to count each piece of linen in each bundle at the time of

delivery, any undetected overages or shortages shall be charged or credited on the next invoice. The linen shall be counted by the appropriate agency representative at the time it is unloaded for delivery. The Agency will advise the Contractor's representative of any discrepancies and discuss adjustments to the invoice within 10 business days.

**7.1.7** Provide linen that meets the following minimum specifications:

**7.1.7.1** All linens shall be white in color and shall not contain any logos or prints.

**7.1.7.2** All sheets and pillow cases shall be white percale and have a minimum of 180 thread count and a minimum cotton content of 50%.

**7.1.7.3** All towels and bath cloths shall be terry and have a minimum cotton content of 50%.

**7.1.7.4** Thermal blankets shall be cotton or cotton blend.

**7.1.7.5** Adult bibs shall have Velcro closures and be 85% cotton and 15% polyester.

**7.1.7.5** Pertinent size, dimensions, and estimated weekly usage ranges are listed below:

<b>Item Description</b>	<b>Low Est. Weekly Usage Range</b>	<b>Medium Est. Weekly Usage Range</b>	<b>High Est. Weekly Usage Range</b>
Bath Towel (20" x 40" min; 22" x 44" max)	0-4,833	4,834-9,666	9,667+
Hand Towel (12" x 24" min; 18" x 30" max)	0-88	89-176	177+
Wash Cloth (12" x 12" min; 13" x 13" max)	0-5,000	5,001-10,000	10,001+
Bar/Dish/Kitchen/Grill Towel (15" x 17")	0-230	231-460	461+
Bath Mat (25.5" x 19")	1-167	168-334	335+
Pillow Case (20" x 30" min; 42" x 34" max)	1-1,333	1,334-2,666	2,667+
Twin Sheet – Flat	0-2,667	2,668-5,334	5,335+
Twin Sheet – Contour/Fitted	0-1,667	1,668-3,334	3,335+
Twin Blanket	0-400	401-800	801+
Twin Mattress Cover	0-263	264-526	527+
Full Sheet – Flat	0-133	134-266	267+
Full Sheet – Contour/Fitted	0-133	134-266	267+
Full Blanket	0-133	134-266	267+
Full Mattress Cover	0-133	134-266	267+
Queen Sheet – Flat	0-133	134-266	267+
Queen Sheet – Contour/Fitted	0-133	134-266	267+
Queen Blanket	0-133	134-266	267+
Queen Mattress Cover	0-133	134-266	267+
Thermal Blanket (Twin Size)	0-400	401-800	801+
Rug, rubber with carpet (3' x 5')	0-11	12-22	23+

Rug, rubber with carpet (4' x 6')	0-5	6-10	11+
Dust Mop 24"	0-5	6-10	11+
Dust Mop 48"	0-5	6-10	11+
Aprons	0-8	9-16	17+
Bed/Incontinent Pad (34" x 36")	0-1,833	1,834-2,666	3,667+
Clothing Protector (17" x 38")	0-1,333	1,334-2,666	2,667+
Washable Brief	0-100	101-200	201+
Adult Bib (18" x 30")	0-1,833	1,834-3,666	3,667+
Laundry Bag	0-5	6-10	11+

The Agency estimated weekly usage should be calculated over the term of the contract. Actual weekly usage will vary depending on current conditions and needs of the contracting agency.

Prices submitted shall reflect a cost per individual item of linen listed on the bid form and volume discount (if any), including all costs associated in providing this service. Prices shall include an allowance for usual and customary loss and replacement costs based upon industry standard rates. Quantities listed should not be considered as exact amounts needed nor guaranteed. Contractor shall bill for actual usage.

- 7.1.8** Warrant that his laundry and cleaning facilities are capable of finishing all submitted articles to acceptable commercial and/or health standards or better, and that said performance standards shall be maintained throughout the entire period. Services shall be performed to maximize the life expectancy of the linen.
- 7.1.9** Establish the necessary back-up systems to ensure uninterrupted service. The Contractor shall absorb all cost incurred when a back-up system is required. The Contractor must have or install a Disaster Recovery or Emergency Services Plan that discusses solutions for potential labor shortages, strikes, water shortages, power outages, equipment malfunction, system crashes, facility shutdown, epidemics, and procedures to ensure contract performance of uninterrupted service in the event of disasters such as fire, flood, earthquake, tornado, hurricane, snow, building collapse, etc. Examples include, but are not limited to, backup personnel and other resources, alternate facilities and distribution centers, etc.
- 7.1.10** Be responsible for any damage to the building, interior, or their approaches in delivering and/or picking up of equipment, laundry, linen, or clothing.
- 7.1.11** Operate and maintain vehicle(s) in accordance with all applicable laws and regulation of the State of Mississippi and those established by the Agency at the vendor's expense. The Contractor will use the Contractor's own vehicles or a carrier to transport to and from the designated delivery or pickup point. The Agency is not responsible for pickup or delivery of linens.
- 7.1.12** File all claims against the carrier(s) for damages incurred to items from the point of origin to the ultimate destination. The State will not accept or pay for damaged goods. The State will provide the Contractor with written notice when damaged

goods are received. The State will deduct the cost of the damaged goods from the invoice prior to payment. The Contractor must file all claims against the carrier(s) for reimbursement.

- 7.1.13** Have and/or install a Quality Control Program to assure quality services to the Agency. Such controls shall meet the recommendations of the JCAHO for laundries, if necessary and/or appropriate.
- 7.1.14** Abide by all ordinances and laws pertaining to the agency's operation and secure all required licenses, permits, certifications, trainings, background investigations, fingerprint checks, and drug tests.
- 7.1.15** Administer and maintain all employment and payroll records, payroll processing, and payment of payroll checks and taxes, including the deductions required by state, federal and local laws such as social security and withholding taxes.
- 7.1.16** Make all unemployment compensation contributions as required by federal and state law and process claims as required.
- 7.1.17** Replace, at no additional expense to the Agency, any employee not performing satisfactorily within 48 hours.
- 7.1.18** Perform all services provided in the contract between the bidder/vendor and the Agency in accordance with customary and reasonable industry standards.

## **Section 8 - Minimum Bidder Qualifications to be Deemed Responsible**

- 8.1** Bidder must have been in business and providing laundry and linen services similar in requirements and scale to those described in this IFB for a minimum of five years.
- 8.2** Bidder must maintain an office in each region bid (or, if bidder does not have an office in the region, bidder must explain how it will service the region bid on the Bid Cover Sheet, **Attachment C**) and must provide all the required information for each region bid, for verification purposes.
- 8.3** Bidder must maintain a sufficient pool of qualified workers to fill the requests from agencies. Please provide on the Bid Cover Sheet (**Attachment C**) the average number of workers you have.
- 8.4** These minimum qualifications are in addition to a minimum score of four on the Reference Score Sheet (**Attachment F**) from reference interviews by the PSCRB with **two** bidder references (for a total minimum score of eight), as well as all other requirements of this IFB. (*See Section 11.1.3 and Attachments E and F.*)

## **Section 9 - Duration**

Vendors added to the preapproved list will remain on the list until April 15, 2016. Prices submitted in response to this IFB will remain firm and valid, except that a bidder may raise

prices to reflect a rise in the federal minimum wage, but only to the extent of the actual minimum wage increase.

Contracts procured using the resulting Preapproved List of Vendors of Laundry and Linen Services may be renewed at the discretion of the Agency upon written notice to the Contractor at least 60 days prior to the contract anniversary date for a period of one year under the same prices, terms, and conditions as in the original contract and IFB. The total term length of a resulting contract shall not exceed four years with an option to renew for one-year.

## **Section 10 – Removal from Preapproved List of Vendors of Laundry and Linen Services**

Vendors added to the preapproved list may be removed from the list for cause by the PSCRB.

## **Section 11–Bid Submission Requirements**

### **11.1 Submission format**

The bid package must be sealed and must contain the following:

**11.1.1** Bid Cover Sheet (**Attachment C**).

**11.1.2** Bid Form (**Attachment D**) – all pricing must be submitted on the bid form.

**11.1.3** References (**Attachment E**) – each bidder must furnish a listing of **at least** three trade references along with the contact person, address, and phone number for each. These references must be familiar with the bidder’s abilities in the areas involved with this solicitation. The PSCRB will use these references to determine the bidder’s ability to perform the services. It is the responsibility of the bidder to ensure that the reference contact information is correct and current. The PSCRB will not track down references. Bidders should verify before submitting their bid that the contact person and phone number are correct for each reference. **The PSCRB must be able to reach two references for a bidder within two business days of bid opening to be considered responsive. Further, the bidder must score a minimum of four (4) points on each Reference Score Sheet which will be used by the PSCRB staff when interviewing the two references (for a total minimum scoring requirement of eight (8) points) to be considered responsive. (See Section 8.5 and Attachments E and F.)** Only bidders who are found responsive will have their bids considered. Bidder may submit as many references as desired. The PSCRB will begin contacting references at the top of the list and will continue down the list until they have completed Reference Score Sheets for two references. After two score sheets are completed, the staff will stop the reference check process.

### **11.2 Submission requirements**

**11.2.1** Bidders bidding on more than one region should submit a complete bid package for each region and mail or deliver in separate sealed envelopes.

- 11.2.2** The original and one copy of the bid package shall be signed and submitted in a sealed envelope or package to 210 East Capitol Street, Suite 350, Jackson, MS 39201 no later than **1:00 p.m. (CST), Thursday, April 4, 2013.** (*Also see, 11.2.4. and 11.2.12.*)
- 11.2.3** Timely submission of the bid package is the responsibility of the bidder. Bids received after the specified time will be rejected and returned to the bidder unopened.
- 11.2.4** The envelope or package shall be marked with the bid opening date and time, and the number of the invitation for bids (1:15 PM CST, Thursday, April 4, 2013; No. 01-2013).
- 11.2.5** The time and date of receipt will be indicated on the envelope or package by the Mississippi State Personnel Board (MSPB) or PSCRB staff.
- 11.2.6** Each page of the bid form and all attachments shall be identified with the name of the bidder.
- 11.2.7** Failure to submit a bid on the bid form provided will be considered cause for rejection of the bid. Modifications or additions to any portion of the bid document may be cause for rejection of the bid.
- 11.2.8** The PSCRB reserves the right to decide, on a case-by-case basis, whether to reject a bid with modifications or additions as nonresponsive.
- 11.2.9** As a precondition to bid acceptance, the PSCRB may request the bidder to withdraw or modify those portions of the bid deemed nonresponsive that do not affect quality, quantity, price, or delivery of the service.
- 11.2.10** Any bidder claiming that its response contains information exempt from the Mississippi Public Records Act (*Miss. Code Ann. § 25-61-1, et. seq*), shall segregate and mark the information as confidential and provide the specific statutory authority for the exemption.
- 11.2.11** All bid packages must be received by PSCRB no later than **1:00 p.m. (CST), Thursday, April 4, 2013.** Bids submitted via facsimile (faxes) or electronically **will not** be accepted. It is suggested that if a bid is mailed to PSCRB, it should be posted in certified mail with a return receipt requested. PSCRB will not be responsible for mail delays or lost mail.
- 11.2.12** Sealed bids should be mailed or hand delivered to and labeled as follows:

**Laundry and Linen Services Preapproved List  
Bid No. 01-2013  
Opening Date: 1:00 PM CST, April 4, 2013  
Personal Service Contract Review Board  
Attention: Teselyn Funches**

**210 East Capitol Street, Suite 350  
Jackson, Mississippi 39201  
SEALED BID – DO NOT OPEN**

**Section 12 – Bidder Certification**

The bidder agrees that submission of a signed bid form is certification that the bidder will accept an award made to it as a result of the submission.

**Section 13 – Debarment**

By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi, and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State.

**Section 14 – Registration with Mississippi Secretary of State**

By submitting a bid, the bidder certifies that it is registered to do business with the Mississippi Secretary of State or, if not already registered, that it will do so within seven business days of being notified by the PSCRB that it has been placed on the preapproved list.

**Section 15 – Insurance**

**15.1** Each successful bidder shall maintain insurance which, at a minimum, shall include the following types of insurance and coverage limits:

- **Comprehensive General Liability or Professional General Liability** - \$1,000,000 each occurrence for bodily injury, personal injury, accidental death, and property damage, with the State of Mississippi added as an additional insured;
- **Workers Compensation** as required by the State of Mississippi; and,
- **Employee Dishonesty Insurance or Fidelity Bond Insurance** with third party liability coverage and with limits of \$1,000,000.

**15.2** Each successful bidder and/or the carrier may be required to maintain the following types of insurance with coverage limits as identified and required by the Agency:

- **Automobile Liability Insurance** covering all vehicles, owned or otherwise, used in the contract work with limits of \$1,000,000 for injuries including accidental death to any person and subject to the same limit for each person for any one accident involving two or more person; and
- **Automobile Property Damage Insurance** covering all property damage by vehicle with limits of \$1,000,000.

- All insurance policies shall be issued by companies authorized to do business under the laws of the State of Mississippi.
- **Agencies may require greater limits and may negotiate with vendors regarding the same.**

## **Section 16 – Bid Opening**

Bid opening will be open to the public; however, this will include opening, reading, and tabulating the bid price on each bid only. No discussions will be entered into with any bidder as to the quality or provisions of the specifications and no award will be made either stated or implied at the bid opening.

## **Section 17 – Award Notification**

Awards for this procurement will be posted on the Mississippi State Personnel Board website at <http://www.mspb.ms.gov>. Bidders will be notified via e-mail of the awards. Additionally, a letter will be sent to all bidders.

## **Section 18 – Procurement Methodology**

### **18.1 Restrictions on communication with PSCRB and MSPB staff**

At no time shall any bidder contact, or attempt to contact, any PSCRB or Mississippi State Personnel Board (MSPB) staff regarding this IFB except the contact person as set forth in Section 4.

### **18.2 Cost of preparing bid**

The PSCRB accepts no responsibility for any expense incurred by the bidder in the preparation and presentation of a bid. Such expenses shall be borne exclusively by the bidder.

### **18.3 Independent price determination**

By submitting a bid, the bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without any consultation, communication, or agreement with any other bidder or competitor relating to those prices, the intention to submit a bid, or the methods or factors used to calculate the prices bid.

### **18.4 Rejection of bids**

A bid response that includes terms and conditions that do not conform to the terms and conditions in the bid document is subject to rejection as nonresponsive. The PSCRB reserves the right to permit the bidder to withdraw nonconforming terms and conditions from its bid response prior to a determination by the PSCRB of non-responsiveness based on the submission of nonconforming terms and conditions.

## **18.5 Withdrawal of bid**

- 18.5.1** If a bidder's price bid is substantially lower than those of other bidders, a mistake may have been made.
- 18.5.2** A bidder may withdraw its bid from consideration if certain conditions are met:
- (1) The bid is submitted in good faith;
  - (2) The price bid is substantially lower than those of other bidders because of a mistake;
  - (3) The mistake is a clerical error, not an error of judgment; and,
  - (4) Objective evidence drawn from original work papers, documents, and other materials used in the preparation of the bid demonstrates clearly that the mistake was an unintentional error in arithmetic or an unintentional omission of a quantity of labor or material.
- 18.5.3** To withdraw a bid that includes a clerical error after bid opening, the bidder must give notice in writing to the PSCRB of claim of right to withdraw a bid. Within two business days after the bid opening, the bidder requesting withdrawal must provide to the PSCRB all original work papers, documents, and other materials used in the preparation of the bid.
- 18.5.4** A bidder may also withdraw a bid, prior to the time set for the opening of bids, by simply making a request in writing to the PSCRB. No explanation is required.

## **18.6 Protests**

Any actual or prospective bidder, offerer, or contractor who is aggrieved in connection with this solicitation or the outcome of this IFB may file a protest with the Director of the PSCRB. The protest shall be submitted in writing within five (5) days after such aggrieved person or entity knows or should have known of the facts giving rise thereto. The written protest letter shall contain an explanation of the specific basis for the protest. A protest is considered filed when received by the Director of the PSCRB. Protests filed after the fifth day will not be considered.

## **Section 19 – Required Contract Terms and Conditions**

Any contract entered into with an agency pursuant to a vendor/bidder being placed on the preapproved list shall have the required clauses found in **Attachment G**. These clauses are required by the *Mississippi Personal Service Contract Review Board's Rules and Regulations*.

## **Section 20 – Optional Contract Terms and Conditions**

Any contract entered into with an agency pursuant to a vendor/bidder being placed on the preapproved list may have, at the discretion of the contracting agency, the optional clauses found in **Attachment H**. These clauses are discretionary under the *Mississippi Personal Service Contract Review Board's Rules and Regulations*.

## **Section 21 – Note to Agencies and Vendors**

Agencies are cautioned that this procurement may not comply with guidelines from outside funding sources such as the Federal Government or various grants. It is the Agency's responsibility, when using such funding sources, to verify that this IFB meets the procurement requirements of same. **Also, this procurement does not replace agencies' currently active laundry and linen service contracts, and agencies will not be asked to terminate their current contracts.** Agencies do not have to contract with the vendors on the preapproved list; however, using vendors from the list will eliminate the need for procurement.

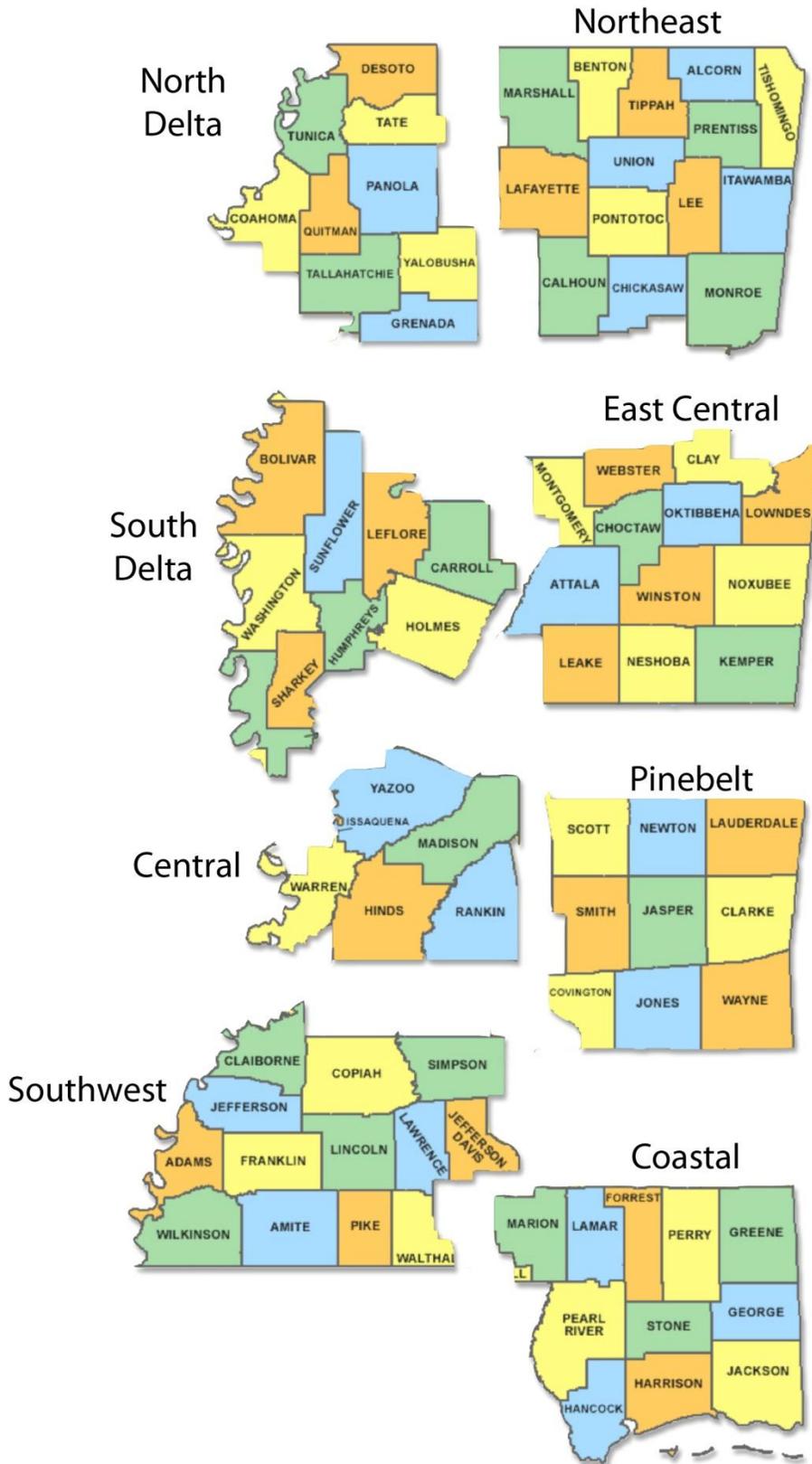
## **Section 22 – Attachments**

The attachments to this IFB are made a part of this IFB as if copied herein in words and figures.

## **Section 23 – Mississippi State Personnel Board Website**

This IFB, questions and answers concerning this IFB, and the Preapproved List of Vendors for Laundry and Linen Services will be posted on the MSPB website at <http://www.mspb.ms.gov>.

# ATTACHMENT A



## ATTACHMENT B

### Illustrative Example of Awarding Placement on Preapproved List and Ranking of Bids per Format

Unit cost will be totaled and averaged per company. After averaging, the three lowest, averaged bids will be placed on the list for that region and ranked according to the lowest, second lowest, and third lowest price.

Example Bid for laundry and linen services for Central Region: **The example costs may not reflect actual rates on current contracts and may be higher or lower than current rates. This information should not be relied upon when submitting a bid.**

Company A

Item Description	Low Usage Unit Price	Medium Usage Unit Price	High Usage Unit Price
Bath Towel (20" x 40" min; 22" x 44" max)	.45	.43	.41
Hand Towel (12" x 24" min; 18" x 30" max)	.24	.23	.22
Wash Cloth (12" x 12" min; 13" x 13" max)	.15	.11	.07
Bar/Dish/Kitchen/Grill Towel (15" x 17")	.17	.16	.15
Bath Mat (25.5" x 19")	.33	.29	.25
Pillow Case (20" x 30" min; 42" x 34" max)	.24	.22	.20
Twin Sheet – Flat	.48	.47	.46
Twin Sheet – Contour/Fitted	.54	.52	.50
Twin Blanket	.70	.69	.68
Twin Mattress Cover	.52	.50	.48
Full Sheet – Flat	.70	.68	.66
Full Sheet – Contour/Fitted	.75	.72	.70
Full Blanket	.75	.75	.75
Full Mattress Cover	.75	.72	.70
Queen Sheet – Flat	.80	.78	.76
Queen Sheet – Contour/Fitted	.85	.82	.80
Queen Blanket	.85	.82	.81
Queen Mattress Cover	.85	.82	.80
Thermal Blanket (Twin Size)	.75	.75	.75
Rug, rubber with carpet (3' x 5')	1.55	1.50	1.45
Rug, rubber with carpet (4' x 6')	3.25	3.00	2.75
Dust Mop 24"	1.65	1.57	1.50
Dust Mop 48"	1.95	1.85	1.75
Aprons	.39	.37	.34
Bed/Incontinent Pad (34" x 36")	.30	.30	.30
Clothing Protector (17" x 38")	.30	.30	.30
Washable Brief	.40	.40	.40
Adult Bib (18" x 30")	.42	.42	.42
Laundry Bag	n/c*	n/c*	n/c*

\*A bidder may use n/c to indicate no charge for a unit item; however, bidders must submit a bid on each item listed.

Company A averaged bid price is 0.721786 or 0.72.

<u>Bidder</u>	<u>Average Bid Price</u>
Company A	\$0.72
Company B	\$0.73
Company C	\$0.99
Company D	\$0.79
Company E	\$0.75
Company F	\$0.88

Winning Bidders: Company A, Company B, Company E

Winning Bidders ranked **lowest to highest**: Company A, Company B, Company E

**ATTACHMENT C**

**BID COVER SHEET**

The Personal Service Contract Review Board, on behalf of the State of Mississippi, plans to develop a Preapproved List of Providers for Laundry and Linen Services, and invites your bid.

Services listed above will be provided by region. *See* map of regions in **Attachment A**.

Bids are to be submitted to Teselyn Funches, Director, Personal Service Contract Review Board (PSCRB), 210 East Capital Street, Suite 350, Jackson, MS 39201, on or before 1:00 PM CST, Thursday, April 4, 2013.

**PLEASE MARK YOUR ENVELOPE: BID DATE—April 4, 2013, 1:15 PM CST**

**NAME OF COMPANY** \_\_\_\_\_

**QUOTED BY** \_\_\_\_\_

**SIGNATURE** \_\_\_\_\_

**ADDRESS** \_\_\_\_\_

**CITY/STATE/ZIP** \_\_\_\_\_

**TELEPHONE** \_\_\_\_\_

**FAX NUMBER** \_\_\_\_\_

**EMAIL ADDRESS** \_\_\_\_\_

**NAME AND PHONE NUMBER OF COMPANY REPRESENTATIVE TO BE CONTACTED BY AGENCIES SEEKING TO CONTRACT FOR SERVICES PURSUANT TO THIS IFB** \_\_\_\_\_

**In addition to providing the above contact information, please answer the following questions regarding your company:**

What year was your company started? \_\_\_\_\_

How many accounts of comparable type and/or size of operation does your company provide these services for in the past two years? \_\_\_\_\_

Please provide the physical location and mailing address of your company's office in the region bid. \_\_\_\_\_

If your company is not physically located in the region, how will you supply laundry and linen services to agencies in the region? \_\_\_\_\_

Is your company currently for sale or involved in any transaction to expand or to become acquired by another business entity? If yes, please discuss the impact both in organizational and directional terms. \_\_\_\_\_

**ATTACHMENT D**

**BID FORM FOR LAUNDRY AND LINEN SERVICES**

Services to be provided in Region: \_\_\_\_\_

Company	Contact Person	Telephone Number

Item Description	Low Usage Unit Price	Medium Usage Unit Price	High Usage Unit Price
Bath Towel (20" x 40" min; 22" x 44" max)			
Hand Towel (12" x 24" min; 18" x 30" max)			
Wash Cloth (12" x 12" min; 13" x 13" max)			
Bar/Dish/Kitchen/Grill Towel (15" x 17")			
Bath Mat (25.5" x 19")			
Pillow Case (20" x 30" min; 42" x 34" max)			
Twin Sheet – Flat			
Twin Sheet – Contour/Fitted			
Twin Blanket			
Twin Mattress Cover			
Full Sheet – Flat			
Full Sheet – Contour/Fitted			
Full Blanket			
Full Mattress Cover			
Queen Sheet – Flat			
Queen Sheet – Contour/Fitted			
Queen Blanket			
Queen Mattress Cover			
Thermal Blanket (Twin Size)			
Rug, rubber with carpet (3' x 5')			
Rug, rubber with carpet (4' x 6')			
Dust Mop 24"			
Dust Mop 48"			
Aprons			
Bed/Incontinent Pad (34" x 36")			
Clothing Protector (17" x 38")			
Washable Brief			
Adult Bib (18" x 30")			
Laundry Bag			

By signing below, the company representative certifies that he/she has authority to bind the company, and further acknowledges and certifies on behalf of the company:

1. That he/she has thoroughly read and understands the Invitation for Bids and Attachments thereto;
2. That the company meets all requirements and acknowledges all certifications contained in the Invitation for Bids and Attachments thereto;
3. That the company agrees to all provisions of the Invitation for Bids and Attachments thereto including, but not limited to, the Required and Optional Clauses to be included in any contract resulting from this IFB (**Attachments G and H**);
4. That the company will perform the services required at the prices quoted above;
5. That, to the best of its knowledge and belief, the cost or pricing data submitted is accurate, complete, and current as of the submission date; and,
6. **NON-DEBARMENT**-By submitting a bid, the bidder certifies that it is not currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi and that it is not an agent of a person or entity that is currently debarred from submitting bids for contracts issued by any political subdivision or agency of the State of Mississippi.
7. **INDEPENDENT PRICE DETERMINATION**-The bidder certifies that the prices submitted in response to the solicitation have been arrived at independently and without - for the purpose of restricting competition - any collusion, consultation, communication, or agreement with any other bidder or competitor relating to those prices, the intention to submit a bid, or the methods or factors used to calculate the prices bid/offered.
8. **REPRESENTATION REGARDING GRATUITIES**-The bidder, offeror, or contractor represents that it has not violated, is not violating, and promises that it will not violate the prohibition against gratuities set forth in Section 6-204 (Gratuities) of the *Mississippi Personal Service Contract Review Board Rules and Regulations*.
9. **PROSPECTIVE CONTRACTOR'S REPRESENTATION REGARDING CONTINGENT FEES**-The prospective contractor represents as a part of such Contractor's bid or proposal that such Contractor has/has not (*please circle applicable word or words*) retained any person or agency on a percentage, commission, or other contingent arrangement to secure this contract.
10. **REPRESENTATION REGARDING CONTINGENT FEES**-The Contractor represents that it has/has not (*please circle applicable word or words*) retained a person to solicit or secure a State contract upon an agreement or understanding for a commission, percentage, brokerage, or other contingent fee, except as disclosed in the Contractor's bid or proposal.

Company Name: \_\_\_\_\_

Printed name of representative: \_\_\_\_\_

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

## ATTACHMENT E

### REFERENCES

#### REFERENCE 1

**Name of Company:**

**Dates of Service:**

**Contact Person:**

**Address:**

**City/State/Zip:**

**Telephone Number:**

**Cell Number:**

**E-mail:**

**Alternative Contact Person (optional):**

**Telephone Number:**

**Cell Number:**

**E-mail:**

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#### REFERENCE 2

**Name of Company:**

**Dates of Service:**

**Contact Person:**

**Address:**

**City/State/Zip:**

**Telephone Number:**

**Cell Number:**

**E-mail:**

**Alternative Contact Person (optional):**

**Telephone Number:**

**Cell Number:**

**E-mail:**

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#### REFERENCE 3

**Name of Company:**

**Dates of Service:**

**Contact Person:**

**Address:**

**City/State/Zip:**

**Telephone Number:**

**Cell Number:**

**E-mail:**

**Alternative Contact Person (optional):**

**Telephone Number:**

**Cell Number:**

**E-mail:**

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**Bidder may submit as many references as desired. References will be contacted in order listed until two references have been interviewed and Reference Score Sheets completed for each of the two references. No further references will be contacted; however, bidders are encouraged to submit additional references to ensure that at least two references are available for interview. The PSCRB staff must be able to contact two references within two PSCRB business days of bid opening to be considered responsive.**

**ATTACHMENT F**

**Reference Score Sheet**

**TO BE COMPLETED BY PSCRB STAFF ONLY**

Region: \_\_\_\_\_

Bidder Name: \_\_\_\_\_

Reference Name: \_\_\_\_\_

Spoke to: \_\_\_\_\_

Score: \_\_\_\_\_

Able to provide laundry and linen services when you called	Yes	No
Satisfied with the laundry and linen services provided	Yes	No
Vendor easy to work with in scheduling laundry and linen services	Yes	No
Vendor listened when you had an issue and readily offered a solution (if never had an issue, please mark here ___)	Yes	No
Would you recommend?	Yes	No

Each “yes” is one point; each “no” is zero points. Bidder must have a minimum score of “4” from two references (total of “8” points) to be considered responsible and for its bid to be considered.

Called by: \_\_\_\_\_

Date/Time: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

## ATTACHMENT G

### Required Clauses for Service Contracts Resulting from this IFB

*Note: Words appearing in brackets “[ ]” may be substituted for the appropriate State Agency reference.*

1. Applicable Law: This contract shall be governed by and construed in accordance with the laws of the State of Mississippi, excluding its conflicts of laws provisions, and any litigation with respect thereto shall be brought in the courts of the State. The Contractor shall comply with applicable federal, state and local laws and regulations.
2. Availability of Funds: It is expressly understood and agreed that the obligation of the Agency to proceed under this agreement is conditioned upon the appropriation of funds by the Mississippi State Legislature and the receipt of state and/or federal funds. If the funds anticipated for the continuing fulfillment of the agreement are, at any time, not forthcoming or insufficient, either through the failure of the federal government to provide funds or of the State of Mississippi to appropriate funds or the discontinuance or material alteration of the program under which funds were provided or if funds are not otherwise available to the Agency, the Agency shall have the right upon ten (10) working days written notice to the Contractor, to terminate this agreement without damage, penalty, cost or expenses to the Agency of any kind whatsoever. The effective date of termination shall be as specified in the notice of termination.
3. Representation Regarding Contingent Fees: The Contractor represents that it has not retained a person to solicit or secure a State contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except as disclosed in the Contractor’s bid or proposal.
4. Representation Regarding Gratuities: The Contractor represents that it has not violated, is not violating, and promises that it will not violate the prohibition against gratuities set forth in Section 6-204 (Gratuities) of the *Mississippi Personal Service Contract Rules and Regulations*.
5. Compliance with Laws: The Contractor understands that the [AGENCY NAME] is an equal opportunity employer and therefore, maintains a policy which prohibits unlawful discrimination based on race, color, creed, sex, age, national origin, physical handicap, disability, genetic information, or any other consideration made unlawful by federal, State, or local laws. All such discrimination is unlawful and the Contractor agrees during the term of the agreement that the Contractor will strictly adhere to this policy in its employment practices and provision of services. The Contractor shall comply with, and all activities under this agreement shall be subject to, all applicable federal, State of Mississippi, and local laws and regulations, as now existing and as may be amended or modified.
6. Insurance: The Contractor represents that it will maintain workers’ compensation insurance as required by the State of Mississippi which shall inure to the benefit of all the

Contractor's personnel provided hereunder; comprehensive general liability or professional liability insurance, with minimum limits of \$1,000,000 per occurrence for bodily injury, personal injury, accidental death, and property damage; and employee dishonesty insurance or fidelity bond insurance with minimum limits of \$1,000,000 with third party liability coverage. The Contractor represents that it may be required to maintain automobile liability insurance covering all vehicles, owned or otherwise, used in the contract work with limits of \$1,000,000 for injuries including accidental death to any person and subject to the same limit for each person for any one accident involving two or more person; and automobile property damage insurance covering all property damage by automobile with limits of \$1,000,000 for all property damage by automobile. All general liability, professional liability, employee dishonesty, fidelity bond, automobile liability, and automobile property damage insurance will provide coverage to the *State of Mississippi* as an additional insured. The [AGENCY NAME] reserves the right to request from carriers, certificates of insurance regarding the required coverage. Insurance carriers must be licensed or hold a Certificate of Authority from the Mississippi Department of Insurance.

7. Stop Work Order:

- a. *Order to Stop Work:* The Agency, may, by written order to the Contractor at any time, and without notice to any surety, require the Contractor to stop all or any part of the work called for by this contract. This order shall be for a specified period not exceeding 90 days after the order is delivered to the Contractor, unless the parties agree to any further period. Any such order shall be identified specifically as a stop work order issued pursuant to this clause. Upon receipt of such an order, the Contractor shall forthwith comply with its terms and take all reasonable steps to minimize the occurrence of costs allocable to the work covered by the order during the period of work stoppage. Before the stop work order expires, or within any further period to which the parties shall have agreed, the Agency shall either:
  - i. cancel the stop work order; or,
  - ii. terminate the work covered by such order as provided in the Termination for Default Clause or the Termination for Convenience Clause of this contract, if applicable.
  
- b. *Cancellation or Expiration of the Order:* If a stop work order issued under this clause is cancelled at any time during the period specified in the order, or if the period of the order or any extension thereof expires, the Contractor shall have the right to resume work. An appropriate adjustment shall be made in the delivery schedule or contractor price, or both, and the contract shall be modified in writing accordingly, if:
  - i. the stop work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and,
  - ii. the Contractor asserts a claim for such an adjustment within 30 days after the end of the period of work stoppage; provided that, if the Agency decides that the facts justify such action, any such claim asserted may be received and acted upon at any time prior to final payment under this contract.

- c. *Termination of Stopped Work:* If a stop work order is not canceled and the work covered by such order is terminated for default or convenience, the reasonable costs resulting from the stop work order shall be allowed by adjustment or otherwise.

8. Termination for Convenience:

- a. *Termination:* The Agency may, when the interests of the State so require, terminate this contract in whole or in part, for the convenience of the State. The Agency shall give written notice of the termination to the Contractor specifying the part of the contract terminated and when termination becomes effective.
- b. *Contractor's Obligations:* The Contractor shall incur no further obligations in connection with the terminated work and on the date set in the notice of termination the Contractor will stop work to the extent specified. The Contractor shall also terminate outstanding orders and subcontracts as they relate to the terminated work. The Contractor shall settle the liabilities and claims arising out of the termination of subcontracts and orders connected with the terminated work. The Agency may direct the Contractor to assign the Contractor's right, title, and interest under terminated orders or subcontracts to the State. The Contractor must still complete the work not terminated by the notice of termination and may incur obligations as are necessary to do so.

9. Termination for Default:

- a. *Default:* If the Contractor refuses or fails to perform any of the provisions of this contract with such diligence as will ensure its completion within the time specified in this contract or any extension thereof, or otherwise fails to timely satisfy the contract provisions, or commits any other substantial breach of this contract, the Agency may notify the Contractor in writing of the delay or nonperformance and if not cured in ten days or any longer time specified in writing by the Agency, the Agency may terminate the Contractor's right to proceed with the contract or such part of the contract as to which there has been delay or a failure to properly perform. In the event of termination in whole or in part, the Agency may procure similar supplies or services in a manner and upon terms deemed appropriate by the Agency. The Contractor shall continue performance of the contract to the extent it is not terminated and shall be liable for excess costs incurred in procuring similar goods or services.
- b. *Contractor's Duties:* Notwithstanding termination of the contract and subject to any directions from the Agency, the Contractor shall take timely, reasonable, and necessary action to protect and preserve property in the possession of the Contractor in which the State has an interest.
- c. *Compensation:* Payment for completed services delivered and accepted by the State shall be at the contract price. The State may withhold from amounts due the Contractor such sums as the Agency deems to be necessary to protect the State against loss because of outstanding liens or claims of former lien holders and to reimburse the State for the excess costs incurred in procuring similar goods and services.

- d. *Excuse for Nonperformance or Delayed Performance:* Except with respect to defaults of subcontractors, the Contractor shall not be in default by reason of any failure in performance of this contract in accordance with its terms (including any failure by the Contractor to make progress in the prosecution of the work hereunder which endangers such performance) if the Contractor has notified the Agency within 15 days after the cause of the delay and the failure arises out of causes such as: acts of God; acts of the public enemy; acts of the State and any other governmental entity in its sovereign or contractual capacity; fires; floods; epidemics; quarantine restrictions; strikes or other labor disputes; freight embargoes; or unusually severe weather. If the failure to perform is caused by the failure of a subcontractor to perform or to make progress, and if such failure arises out of causes similar to those set forth above, the Contractor shall not be deemed to be in default, unless the services to be furnished by the subcontractor were reasonably obtainable from other sources in sufficient time to permit the Contractor to meet the contract requirements. Upon request of the Contractor, the Agency shall ascertain the facts and extent of such failure, and, if the Agency determines that any failure to perform was occasioned by any one or more of the excusable causes, and that, but for the excusable cause, the Contractor's progress and performance would have met the terms of the contract, the delivery schedule shall be revised accordingly, subject to the rights of the State under the clause entitled (in fixed-price contracts, "Termination for Convenience," in cost-reimbursement contracts, "Termination"). (As used in this Paragraph of this clause, the term "subcontractor" means subcontractor at any tier).
- e. *Erroneous Termination for Default:* If, after notice of termination of the Contractor's right to proceed under the provisions of this clause, it is determined for any reason that the contract was not in default under the provisions of this clause, or that the delay was excusable under the provisions of Paragraph (4) (Excuse for Nonperformance or Delayed Performance) of this clause, the rights and obligations of the parties shall, if the contract contains a clause providing for termination for convenience of the State, be the same as if the notice of termination had been issued pursuant to such clause.
- f. *Additional Rights and Remedies:* The rights and remedies provided in this clause are in addition to any other rights and remedies provided by law or under this contract.
10. E-Payment: The Contractor agrees to accept all payments in United States currency via the State of Mississippi's electronic payment and remittance vehicle. The Agency agrees to make payment in accordance with Mississippi law on "Timely Payments for Purchases by Public Bodies," Mississippi Code Annotated §31-7-301, *et seq.*, which generally provides for payment of undisputed amounts by the Agency within forty-five (45) days of receipt of invoice.
11. E-Verification: The Contractor represents and warrants that it will ensure its compliance with the Mississippi Employment Protection Act, Mississippi Code Annotated §§71-11-1 and 71-11-3, and will register and participate in the status verification system for all newly hired employees. The term "employee" as used herein means any person that is hired to perform work within the State of Mississippi. As used herein, "status verification system" means the Illegal Immigration Reform and Immigration Responsibility Act of 1996 that is operated by the United States Department of Homeland Security, also known as the E-

Verify Program, or any other successor electronic verification system replacing the E-Verify Program. Contractor agrees to maintain records of such compliance and, upon request of the State, to provide a copy of each such verification to the State. Contractor further represents and warrants that any person assigned to perform services hereafter meets the employment eligibility requirements of all immigration laws of these warranties, the breach of which may subject Contractor to the following:

- a. termination of this Agreement and ineligibility for any state or public contract in Mississippi for up to three (3) years with notice of such cancellation/termination being made public;
- b. the loss of any license, permit, certification or other document granted to the Contractor by an Agency, department or governmental entity for the right to do business in Mississippi for up to one (1) year; or,
- c. both.

In the event of such termination/cancellation, the Contractor shall also be liable for any additional costs incurred by the State due to contract cancellation or loss of license or permit.

12. Transparency: This contract, including any accompanying exhibits, attachments, and appendices, is subject to the “Mississippi Public Records Act of 1983,” codified as § 25-61-1 et seq., Mississippi Code Annotated and exceptions found in § 79-23-1 of the Mississippi Code Annotated (1972, as amended). In addition, this contract is subject to the provisions of the Mississippi Accountability and Transparency Act of 2008 (MATA), codified as § 31-7-13 of the Mississippi Code Annotated (1972, as amended). Unless exempted from disclosure due to a court-issued protective order, this contract is required to be posted to the Department of Finance and Administration’s independent Agency contract website for public access. Prior to posting the contract to the website, any information identified by the Contractor as trade secrets, or other proprietary information including confidential vendor information, or any other information which is required confidential by state or federal law or outside the applicable freedom of information statutes will be redacted.
13. Paymode: Payments by state agencies using the Statewide Automated Accounting System (SAAS) shall be made and remittance information provided electronically as directed by the State. These payments shall be deposited into the bank account of the Contractor’s choice. The State, may at its sole discretion, require the Contractor to submit invoices and supporting documentation electronically at any time during the term of this Agreement. The Contractor understands and agrees that the State is exempt from the payment of taxes. All payments shall be in United States currency.
14. Procurement Regulations: This contract shall be governed by the applicable provisions of the *Personal Service Contract Review Board Regulations*, a copy of which is available at 210 East Capitol, Suite 800, Jackson, MS, for inspection, or downloadable at <http://www.mspb.ms.gov>.

## ATTACHMENT H

### Optional Clauses for Use in Service Contracts Resulting from this IFB (At Discretion of Contracting Agency)

Appendix H includes (alphabetically by title) various service contracting clauses which are available for use. Many clauses require the inclusion of additional information. A word or phrase in square brackets indicates that the information identified is to be inserted (e.g., [time], [date]). Clarifications of clauses are in parentheses within or at the end of the clause. These are discretionary and the Agency is neither required to use them nor prohibited from using others which are not included in this appendix.

1. Anti-assignment/subcontracting: The Contractor acknowledges that it was selected by the State to perform the services required hereunder based, in part, upon the Contractor's special skills and expertise. The Contractor shall not assign, subcontract, or otherwise transfer this agreement, in whole or in part, without the prior written consent of the State, which the State may, in its sole discretion, approve or deny without reason. Any attempted assignment or transfer of its obligations without such consent shall be null and void. No such approval by the State of any subcontract shall be deemed in any way to provide for the incurrence of any obligation of the State in addition to the total fixed price agreed upon in this agreement. Subcontracts shall be subject to the terms and conditions of this agreement and to any conditions of approval that the State may deem necessary. Subject to the foregoing, this agreement shall be binding upon the respective successors and assigns of the parties.
2. Approval: It is understood that this contract requires approval by the Personal Service Contract Review Board. If this contract is not approved, it is void and no payment shall be made hereunder.
3. Attorneys' fees and expenses: Subject to other terms and conditions of this agreement, in the event the Contractor defaults in any obligations under this agreement, the Contractor shall pay to the State all costs and expenses (including, without limitation, investigative fees, court costs, and attorney's fees) incurred by the State in enforcing this agreement or otherwise reasonably related thereto. Contractor agrees that under no circumstances shall the customer be obligated to pay any attorney's fees or costs of legal action to the Contractor.
4. Authority to contract: Contractor warrants: (a) that it is a validly organized business with valid authority to enter into this agreement; (b) that it is qualified to do business and in good standing in the State of Mississippi; (c) that entry into and performance under this agreement is not restricted or prohibited by any loan, security, financing, contractual, or other agreement of any kind; and, (d) notwithstanding any other provision of this agreement to the contrary, that there are no existing legal proceedings or prospective legal proceedings, either voluntary or otherwise, which may adversely affect its ability to perform its obligations under this agreement.

5. Confidential information: “Confidential Information” shall mean: (a) those materials, documents, data, and other information which the Contractor has designated in writing as proprietary and confidential; and, (b) all data and information which the Contractor acquires as a result of its contact with and efforts on behalf of the customer and any other information designated in writing as confidential by the State. Each party to this agreement agrees to the following:

- (1) to protect all confidential information provided by one party to the other;
- (2) to treat all such confidential information as confidential to the extent that confidential treatment is allowed under State and/or federal law; and,
- (3) except as otherwise required by law, not to publish or disclose such information to any third party without the other party’s written permission; and,
- (4) to do so by using those methods and procedures normally used to protect the party’s own confidential information.

Any liability resulting from the wrongful disclosure of confidential information on the part of the Contractor or its subcontractor shall rest with Contractor. Disclosure of any confidential information by the Contractor or its subcontractor without the express written approval of the customer shall result in the immediate termination of this agreement

6. Confidentiality: Notwithstanding any provision to the contrary contained herein, it is recognized that the Agency is a public Agency of the State of Mississippi and is subject to the Mississippi Public Records Act, Mississippi Code Annotated §25-61-1, *et seq.* If a public records request is made for any information provided to the Agency pursuant to the agreement, the Agency shall promptly notify the disclosing party of such request and will respond to the request only in accordance with the procedures and limitations set forth in applicable law. The disclosing party shall promptly institute appropriate legal proceedings to protect its information. No party to the agreement shall be liable to the other party for disclosures of information required by court order or required by law.

7. Contractor personnel: The Agency shall, throughout the life of the contract, have the right of reasonable rejection and approval of staff or subcontractors assigned to the work by the Contractor. If the Agency reasonably rejects staff or subcontractors, the Contractor must provide replacement staff or subcontractors satisfactory to the Agency in a timely manner and at no additional cost to the Agency. The day-to-day supervision and control of the Contractor’s employees and subcontractors is the sole responsibility of the Contractor.

8. Debarment and suspension: The Contractor certifies to the best of its knowledge and belief, that it:

- (1) is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transaction by any Federal department or Agency or any political subdivision or Agency of the State of Mississippi;

- (2) has not, within a three year period preceding this proposal, been convicted of or had a civil judgment rendered against it for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction;
  - (3) has not, within a three year period preceding this proposal, been convicted of or had a civil judgment rendered against it for a violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - (4) is not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of these offenses enumerated in paragraphs two (2) and (3) of this certification; and,
  - (5) has not, within a three year period preceding this proposal, had one or more public transactions (Federal, State, or local) terminated for cause or default.
9. Disclosure of confidential information: In the event that either party to this agreement receives notice that a third party requests divulgence of confidential or otherwise protected information and/or has served upon it a subpoena or other validly issued administrative or judicial process ordering divulgence of confidential or otherwise protected information that party shall promptly inform the other party and thereafter respond in conformity with such subpoena to the extent mandated by law. This section shall survive the termination or completion of this agreement. The parties agree that this section is subject to and superseded by Mississippi Code Annotated §25-61-1, *et seq.*
10. Exceptions to confidential information: Contractor and the State shall not be obligated to treat as confidential and proprietary any information disclosed by the other party (“disclosing party”) which:
- (1) is rightfully known to the recipient prior to negotiations leading to this agreement, other than information obtained in confidence under prior engagements;
  - (2) is generally known or easily ascertainable by nonparties of ordinary skill in the business of the customer;
  - (3) is released by the disclosing party to any other person, firm, or entity (including governmental agencies or bureaus) without restriction;
  - (4) is independently developed by the recipient without any reliance on confidential information;
  - (5) is or later becomes part of the public domain or may be lawfully obtained by the State or the Contractor from any nonparty; or,
  - (6) is disclosed with the disclosing party’s prior written consent.

11. Errors in extension: If the unit price and the extension price are at variance, the unit price shall prevail.
12. Failure to deliver: In the event of failure of the Contractor to deliver services in accordance with the contract terms and conditions, the Agency, after due oral or written notice, may procure the services from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies that the Agency may have.
13. Failure to enforce: Failure by the Agency at any time to enforce the provisions of the contract shall not be construed as a waiver of any such provisions. Such failure to enforce shall not affect the validity of the contract or any part thereof or the right of the Agency to enforce any provision at any time in accordance with its terms.
14. Final payment: Upon satisfactory completion of the work performed under this contract, as a condition before final payment under this contract, or as a termination settlement under this contract, the Contractor shall execute and deliver to the Agency a release of all claims against the State arising under, or by virtue of, the contract, except claims which are specifically exempted by the Contractor to be set forth therein. Unless otherwise provided in this contract, by state law, or otherwise expressly agreed to by the parties in this contract, final payment under the contract or settlement upon termination of this contract shall not constitute waiver of the State's claims against the Contractor under this contract.
15. Force majeure: Each party shall be excused from performance for any period and to the extent that it is prevented from performing any obligation or service, in whole or in part, as a result of causes beyond the reasonable control and without the fault or negligence of such party and/or its subcontractors. Such acts shall include without limitation acts of God, strikes, lockouts, riots, acts of war, epidemics, governmental regulations superimposed after the fact, fire, earthquakes, floods, or other natural disasters ("force majeure events"). When such a cause arises, the Contractor shall notify the State immediately in writing of the cause of its inability to perform, how it affects its performance, and the anticipated duration of the inability to perform. Delays in delivery or in meeting completion dates due to force majeure events shall automatically extend such dates for a period equal to the duration of the delay caused by such events, unless the State determines it to be in its best interest to terminate the agreement.
16. HIPAA compliance: Contractor agrees to comply with the "Administrative Simplification" provisions of the Health Insurance Portability and Accountability Act of 1996, including electronic data interchange, code sets, identifiers, security, and privacy provisions, as may be applicable to the services under this contract.
17. Indemnification: To the fullest extent allowed by law, the Contractor shall indemnify, defend, save and hold harmless, protect, and exonerate the Agency, its commissioners, board members, officers, employees, agents, representatives, and the State of Mississippi from and against all claims, demands, liabilities, suits, actions, damages, losses, and costs of every kind and nature whatsoever including, without limitation, court costs, investigative fees and expenses, and attorneys' fees, arising out of or caused by the Contractor and/or its partners, principals, agents, employees and/or subcontractors in the performance of or

failure to perform this agreement. In the Agency's sole discretion, the Contractor may be allowed to control the defense of any such claim, suit, etc. In the event the Contractor defends said claim, suit, etc., the Contractor shall use legal counsel acceptable to the Agency. The Contractor shall be solely responsible for all costs and/or expenses associated with such defense, and the Agency shall be entitled to participate in said defense. The Contractor shall not settle any claim, suit, etc., without the Agency's concurrence, which the Agency shall not unreasonably withhold.

18. Independent contractor status: The Contractor shall, at all times, be regarded as and shall be legally considered an independent contractor and shall at no time act as an agent for the State. Nothing contained herein shall be deemed or construed by the State, the Contractor, or any third party as creating the relationship of principal and agent, master and servant, partners, joint ventures, employer and employee, or any similar such relationship between the State and the Contractor. Neither the method of computation of fees or other charges, nor any other provision contained herein, nor any acts of the State or the Contractor hereunder creates, or shall be deemed to create a relationship other than the independent relationship of the State and the Contractor. The Contractor's personnel shall not be deemed in any way, directly or indirectly, expressly or by implication, to be employees of the State. Neither the Contractor nor its employees shall, under any circumstances, be considered servants, agents, or employees of the [AGENCY NAME], and the [AGENCY NAME] shall be at no time legally responsible for any negligence or other wrongdoing by the contractor, its servants, agents, or employees. The [AGENCY NAME] shall not withhold from the contract payments to the Contractor any federal or State unemployment taxes, federal or State income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Further, the [AGENCY NAME] shall not provide to the Contractor any insurance coverage or other benefits, including Worker's Compensation, normally provided by the State for its employees
19. Integrated agreement/merger: This agreement, including all contract documents, represents the entire and integrated agreement between the parties hereto and supersedes all prior negotiations, representations or agreements, irrespective of whether written or oral. This agreement may be altered, amended, or modified only by a written document executed by the State and the Contractor. The Contractor acknowledges that it has thoroughly read all contract documents and has had the opportunity to receive competent advice and counsel necessary for it to form a full and complete understanding of all rights and obligations herein. Accordingly, this agreement shall not be construed or interpreted in favor of or against the State or the Contractor on the basis of draftsmanship or preparation hereof.
20. Modification or renegotiation: This agreement may be modified only by written agreement signed by the parties hereto. The parties agree to renegotiate the agreement if federal and/or State revisions of any applicable laws or regulations make changes in this agreement necessary.
21. No limitation of liability: Nothing in this agreement shall be interpreted as excluding or limiting any tort liability of the Contractor for harm caused by the intentional or reckless conduct of the Contractor or for damages incurred through the negligent performance of duties by the Contractor or the delivery of products that are defective due to negligent construction.

22. Notices: All notices required or permitted to be given under this agreement must be in writing and personally delivered or sent by certified United States mail, postage prepaid, return receipt requested, to the party to whom the notice should be given at the address set forth below. Notice shall be deemed given when actually received or when refused. The parties agree to promptly notify each other in writing of any change of address.

For the Contractor: [name, title, contractor, address]

For the Agency: [name, title, agency, address]

23. Non-solicitation of employees: Each party to this agreement agrees not to employ or to solicit for employment, directly or indirectly, any persons in the full-time or part-time employment of the other party until at least six (6) months after this agreement terminates unless mutually agreed to in writing by the State and the Contractor.
24. Oral statements: No oral statement of any person shall modify or otherwise affect the terms, conditions, or specifications stated in this contract. All modifications to the contract must be made in writing by the Agency and agreed to by the Contractor.
25. Ownership of documents and work papers: Agency shall own all documents, files, reports, work papers and working documentation, electronic or otherwise, created in connection with the project which is the subject of this agreement, except for the Contractor's internal administrative and quality assurance files and internal project correspondence. The Contractor shall deliver such documents and work papers to Agency upon termination or completion of the agreement. The foregoing notwithstanding, the Contractor shall be entitled to retain a set of such work papers for its files. The Contractor shall be entitled to use such work papers only after receiving written permission from Agency and subject to any copyright protections.
26. Priority: The contract consists of this agreement with exhibits, the PSCRB Invitation for Bids 01-2013 (hereinafter referred to as IFB), and the bid by [CONTRACTOR NAME] dated [add date] (hereinafter referred to as Bid). Any ambiguities, conflicts or questions of interpretation of this contract shall be resolved by first, reference to this agreement with exhibits and, if still unresolved, by reference to the IFB and, if still unresolved, by reference to the bid. Omission of any term or obligation from this agreement shall not be deemed an omission from this contract if such term or obligation is provided for elsewhere in this contract.
27. Quality control: The Contractor shall institute and maintain throughout the contract period a properly documented quality control program designed to ensure that the services are provided at all times and in all respects in accordance with the contract. The program shall include providing daily supervision and conducting frequent inspections of the Contractor's staff and ensuring that accurate records are maintained describing the disposition of all complaints. The records so created shall be open to inspection by the Agency.
28. Record retention and access to records: Provided the Contractor is given reasonable advance written notice and such inspection is made during normal business hours of the Contractor, the State or any duly authorized representatives shall have unimpeded, prompt

access to any of the Contractor's books, documents, papers, and/or records which are maintained or produced as a result of the project for the purpose of making audits, examinations, excerpts, and transcriptions. All records related to this agreement shall be retained by the Contractor for three years after final payment is made under this agreement and all pending matters are closed; however, if any audit, litigation or other action arising out of or related in any way to this project is commenced before the end of the three year period, the records shall be retained for one year after all issues arising out of the action are finally resolved or until the end of the three year period, whichever is later.

29. Recovery of money: Whenever, under the contract, any sum of money shall be recoverable from or payable by the Contractor to the Agency, the same amount may be deducted from any sum due to the Contractor under the contract or under any other contract between the Contractor and the Agency. The rights of the Agency are in addition and without prejudice to any other right the Agency may have to claim the amount of any loss or damage suffered by the Agency on account of the acts or omissions of the Contractor.
30. Right to audit: The Contractor shall maintain such financial records and other records as may be prescribed by the Agency or by applicable federal and State laws, rules, and regulations. The Contractor shall retain these records for a period of three years after final payment, or until they are audited by the Agency, whichever event occurs first. These records shall be made available during the term of the contract and the subsequent three-year period for examination, transcription, and audit by the Mississippi State Auditor's Office, its designees, or other authorized bodies.
31. Right to inspect facility: The State may, at reasonable times, inspect the place of business of a Contractor or any subcontractor which is related to the performance of any contract awarded by the State.
32. Severability: If any part of this agreement is declared to be invalid or unenforceable, such invalidity or unenforceability shall not affect any other provision of the agreement that can be given effect without the invalid or unenforceable provision, and to this end the provisions hereof are severable. In such event, the parties shall amend the agreement as necessary to reflect the original intent of the parties and to bring any invalid or unenforceable provisions in compliance with applicable law.
33. State property: Contractor will be responsible for the proper custody and care of any State-owned property furnished for Contractor's use in connection with the performance of this agreement. Contractor will reimburse the State for any loss or damage, normal wear and tear excepted.
34. Termination upon bankruptcy: This contract may be terminated in whole or in part by **[AGENCY NAME]** upon written notice to the Contractor, if the Contractor should become the subject of bankruptcy or receivership proceedings, whether voluntary or involuntary, or upon the execution by the Contractor of an assignment for the benefit of its creditors. In the event of such termination, the Contractor shall be entitled to recover just and equitable compensation for satisfactory work performed under this contract, but in no case shall said compensation exceed the total contract price.

35. Third party action notification: Contractor shall give the customer prompt notice in writing of any action or suit filed, and prompt notice of any claim made against Contractor by any entity that may result in litigation related in any way to this agreement.
36. Unsatisfactory work: If, at any time during the contract term, the service performed or work done by the Contractor is considered by the Agency to create a condition that threatens the health, safety, or welfare of the citizens and/or employees of the State of Mississippi, the Contractor shall, on being notified by the Agency, immediately correct such deficient service or work. In the event the Contractor fails, after notice, to correct the deficient service or work immediately, the Agency shall have the right to order the correction of the deficiency by separate contract or with its own resources at the expense of the Contractor.
37. Waiver: No delay or omission by either party to this agreement in exercising any right, power, or remedy hereunder or otherwise afforded by contract, at law, or in equity shall constitute an acquiescence therein, impair any other right, power or remedy hereunder or otherwise afforded by any means, or operate as a waiver of such right, power, or remedy. No waiver by either party to this agreement shall be valid unless set forth in writing by the party making said waiver. No waiver of or modification to any term or condition of this agreement will void, waive, or change any other term or condition. No waiver by one party to this agreement of a default by the other party will imply, be construed as or require waiver of future or other defaults.